

Case Study 2

# Sapphire Manages the Operations of an AR Management Company



# Commercial Accounts Results

**\$57K**

Hospital  
Received

**\$830K**

Increase Over  
Original Payment

**176%**

Increase

## Hospital System

*Data Set For Analysis*

**37**

Unique Patients

**40**

Patient Bills

**100%**

Outpatient

**289** Average Days  
Payment Late

**78%** Denied

Paid **3%** of Billed

## Hospital Results

**\$1.8M**

Total Billed

**\$57K**

Total Payment  
Rec'd

**12%**

of Contracted Amount  
Paid by Insurance Company

## Initial Analysis Major Findings

**\$830K**

Recovered

**+ 176%**

Above Hospital  
Contract

**57%**

of Billed Amount Paid